

THE UNIVERSITY OF NOTRE DAME





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FROM THE PRESIDENT

There is a rather well-known quotation  
by Ralph Waldo Emerson that says,  
“Be an opener of doors for such as come after thee.”  
As I reflect on all that has been accomplished  
in the past fiscal year, I keep returning  
to Emerson’s exhortation, to this idea that  
what we do today can be an  
enabling force for tomorrow.

If anything, that is precisely what the now-concluded *Spirit of Notre Dame* campaign has been. Benefactors to the campaign have opened doors, indeed they have built entire cities, for those who will come after. In the most literal sense, I am thinking here of the almost one billion dollars in endowment that was gifted during the campaign — for scholarships and fellowships, promising new academic and research programs, endowed professorships, and an ever-growing library. These are gifts that will strengthen over time and reverberate for generations.


I am thinking, too, of the more than \$450 million in capital contributions to *Spirit*, monies that have provided the physical platforms both to spur lasting intellectual and moral achievement, and to invigorate the athletic traditions that have for so long been a rallying point for the Notre Dame family. No less influential were the \$570 million in expendable gifts to the campaign; while their impact is immediate, they also help to ensure a strong foundation for all that we still hope to do.



What strikes me — and humbles me — is how profoundly committed you are to our students and our future, and how enthusiastically you serve the Notre Dame mission. When *Spirit* closed after seven years, at the conclusion of the 2011 fiscal year, all of us here at the University were only too aware that the campaign’s success came in the midst of significant and sustained economic turmoil. Our gratitude for all you have done and for the sacrifices you have so willingly made is boundless.

In contributing to the success of our University and of our historic *Spirit* campaign, you saw beyond today to all the good that your gifts could do now and in the years to come — to all the doors and all the possibilities that your generosity could unlock. My thanks and prayers are ever yours.

Rev. John I. Jenkins, C.S.C.  
President



The gift of financial aid not only helps to make a young person's Notre Dame dreams come true, but it also helps prevent further tuition hikes; reduces the amount of debt that students must take on; frees up other revenue streams to enhance academics, hire faculty, and improve library holdings; and plays an essential role in maintaining a healthy University operating budget.



# financial aid

Notre Dame students have reason to celebrate: the unrelenting generosity of the University's donors, who continue to rally behind Notre Dame's quest for financial aid. Your gifts to scholarships and fellowships totaled more than \$40 million this year, helping to ensure that finances will not stand in the way of our students' education — or their bright and promising futures.

## The Mike and Ellen Esposito Financial Aid Funds

Fifty years after Mike Esposito ('61) graduated from Notre Dame, he continues to bear the imprint of Our Lady's University — and Our Lady's University likewise reflects the impression of Mike and his wife, Ellen.

The Espositos, *pictured right*, established the Mike and Ellen Esposito Scholarship almost 20 years ago because, as Mike explains, "I was blessed to go to Notre Dame. It has provided me with the foundation for a happy personal life and a successful career at Chase Manhattan." Since its inception, the scholarship — which the couple continues to strengthen with new gifts — has awarded nearly \$600,000 to a total of 38 undergraduates.

When Mike was later called to serve on the Graduate Studies and Research Advisory Council, he and Ellen began



to understand the tremendous need for a different kind of financial aid. "We felt compelled to help," says Mike — and so the Ellen and Michael P. Esposito, Jr. Fellowship was born. To date, the fund has assisted 16 graduate students, with over \$106,000 in awards.

Demonstrating a remarkable breadth of commitment to Notre Dame, the Espositos have also created an Endowment for Excellence in the Mendoza College of Business and remain loyal members of both the President's Circle and the Rockne Heritage Fund Director's Circle.



Pictured above, l-r: Notre Dame students Jeffrey Seymour, Hilary Davidson, Andrew Davis, and Cheng Wang. Seymour, Davidson, and Wang are doctoral candidates in sociology, while Davis is a senior majoring in history and political science. All four are beneficiaries of the Esposito financial aid funds.

In 2011, the final year of the *Spirit* campaign, the University estimated that it would award more than \$100 million in undergraduate aid for the coming academic year — a roughly 75 percent increase over the scholarships awarded in 2004, at the start of the campaign.



### Sources of Undergraduate Aid

FISCAL 2010-11 / IN MILLIONS

Total \$200,360,491

- University Scholarships \$100.85
- Loans \$42.04
- Grants \$33.92
- External Scholarships \$9.62
- ROTC \$8.24
- Campus Employment \$5.67

### Undergraduate Scholarship Gifts

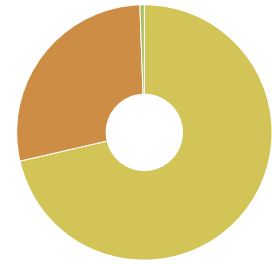
BY FISCAL YEAR / IN MILLIONS / EXPENDABLE AND ENDOWED

06/07	\$25.17
07/08	\$29.52
08/09	\$18.55
09/10	\$36.38
10/11	\$24.98

### Graduate Fellowship Gifts

BY FISCAL YEAR / IN MILLIONS / EXPENDABLE AND ENDOWED  
INCLUDES MBA AND LAW

06/07	\$17.15
07/08	\$9.47
08/09	\$8.01
09/10	\$13.41
10/11	\$15.42



### Sources of Graduate Aid

FISCAL 2010-11 / IN MILLIONS

Total \$124,286,931

- Fellowships and Grants \$88.79
- Loans \$34.89
- Work-Study \$0.60



## The Keough-Hesburgh Professorships

When Notre Dame board chairman emeritus Donald Keough, his wife, Marilyn, and their children made the initial commitment to establish the Keough-Hesburgh Professorships in 2006, their gift considerably strengthened Notre Dame's Catholic character. These unique positions have since aided the University in attracting eminent faculty who are both at the top of their fields and demonstrably committed to our Catholic mission.

Thanks to the Keoughs, Prof. Gregory Timp, PhD, *pictured left*, arrived at Notre Dame in 2010. A leading nanobiotechnologist, Timp was drawn to the University in part because of its cutting-edge research on adult stem cells. Although institutions around the world are conducting this type of research, Timp knew that Notre Dame would be supportive of his wish to pursue research within the ethical and moral framework of the Catholic Church.

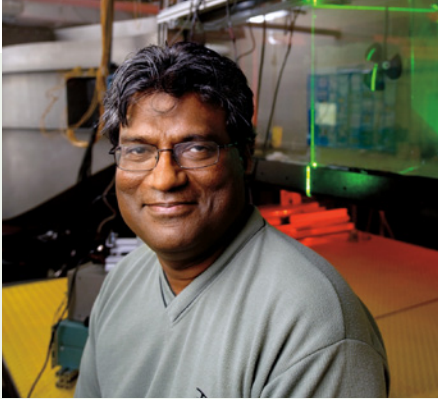
"Notre Dame is leading the charge," he says, "in exploring the potential of stem cell lines other than embryonic. That potential is limitless."

Endowed professorships and directorships, which represent some of the largest gifts to the University, are frequently funded over a period of several years.

That has certainly been the case with three of the highest-profile faculty endowments created in recent memory, all of which were strengthened with significant contributions during fiscal 2011.



endowed professorships



The Wayne and Diana Murdy Family Professor of Civil Engineering and Geological Sciences

Prof. Joseph Fernando, PhD, *pictured above*, is a world-class civil engineer whose position was endowed by Notre Dame parents Wayne and Diana Murdy. This year, Fernando partnered with the city of South Bend to develop a hydro-sciences laboratory along the East Race Waterway of the St. Joseph River. The aim is to allow local manufacturers to conduct hydrokinetic turbine testing, while also creating a field lab for Notre Dame students and local K-12 schoolchildren.

Fernando is also leading a project in Nepal, where he and a pair of Notre Dame students are helping to bring hydroelectric power to a small village — a project that could become a model for electrifying other areas.

The Ann F. Dunne and Elizabeth M. Riley Science Director of the Harper Cancer Research Institute

Prof. Sharon Stack, PhD, *pictured right*, joined the Notre Dame faculty in 2011 as the inaugural science director of the Harper Cancer Research Institute. A nationally known cancer researcher, Stack was recruited as much for her academic prowess (her research focuses on the cellular mechanisms governing tumor metastasis), as for her aptitude at identifying and nurturing innovative interdisciplinary partnerships. As the Dunne-Riley Director, she is building and leading a team of biologists, chemists, and engineers working closely to defeat cancer.

Her position was funded by James J. ('78) and Susan Dunne and Richard T. ('78) and Constance Riley. Former Notre Dame roommates, Jimmy and Rich created the directorship to memorialize their mothers, Ann Dunne and Elizabeth Riley, both lost to cancer.



“The very best people are always being recruited by multiple universities. Professorships give us the extra edge we need to get the top people to Notre Dame.”

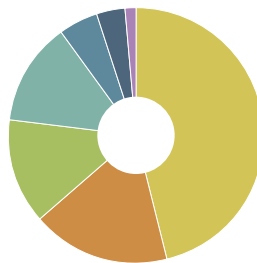
Sharon Stack  
Dunne-Riley Science Director of the Harper Cancer Research Institute

Growth in Professorships and Directorships

BY FISCAL YEAR

06/07	228
07/08	233
08/09	249
09/10	252
10/11	262

Nearly 50 endowed professorships and directorships were created through the *Spirit of Notre Dame* campaign.



Distribution of Professorships and Directorships

AS OF JUNE 30, 2011

- Arts and Letters : 121
- Science : 46
- Business : 35
- Engineering : 34
- Law : 13
- Other : 10
- Architecture : 3

Gifts to Professorships and Directorships

BY FISCAL YEAR / IN MILLIONS

06/07	\$6.46
07/08	\$10.06
08/09	\$5.28
09/10	\$9.57
10/11	\$5.90

A young man with brown hair and a beard is shown in profile, wearing large black headphones. He is looking down at a book or document on a desk. The background is softly blurred, showing another person and a bright window, suggesting a library or study environment. The lighting is warm and focused on the student.

Every year, scholars from across the world travel to Notre Dame to use the library holdings associated with its renowned Medieval Institute. The institute's book collection numbers over 100,000; the University also affords microfilm access to the nearly complete holdings of the famed Ambrosiana Library in Milan.

# the hesburgh libraries

The Hesburgh Libraries must be nimble, as they respond to changes in the curricula, the creation of new academic courses and programs, and the hiring of faculty with novel lines of research. Thankfully, gifts to the libraries were up this year over the previous fiscal year, thereby helping to ensure that students and faculty will have the educational materials they need, when they need them.



## The Stephen and Peggy Ren Medieval Studies Collection

Engineers by trade, Stephen ('82) and Peggy Ren, *pictured right*, appreciate the essential role that academic libraries play in connecting scholars to the most current discoveries. Still, they find tremendous value in one of the library's more traditional roles: as a place to preserve and study the past.

One aspect of the past has particularly captured the couple's imaginations: fascinated by Church history, they are deeply interested in the impact of the Middle Ages on contemporary Catholicism. Accordingly, Stephen and Peggy have created an endowment to enhance medieval collections in the Hesburgh Libraries.

Like a growing number of benefactors, the Rens took a long-term view of their gift, seeing it not as a single act in the present, but as a series of acts over their lifetime. They initially established the



Stephen and Peggy Ren Endowment for Medieval Studies Collection with a commitment to contribute a specified amount over a number of years; they have now also funded a charitable remainder trust that will significantly enhance the Ren Collection in the future.

### Charitable Remainder Trust:

A planned giving vehicle that provides tax benefits and annual income to the donor for a number of years before ultimately benefiting the University, in accord with the donor's wishes.

### IN THEIR OWN WORDS

"Over fall break, I participated in the Library's first-ever thesis camp as a way to jumpstart my senior thesis on Mozart's *Don Giovanni*. The counsel of Notre Dame's librarians was instrumental in connecting me to the resources I needed—I could easily have been overwhelmed, both by Notre Dame's outstanding Italian studies collections and the wealth of material available through inter-library loan."

Ariella Phillips ('12), *pictured below*, double major in the Program of Liberal Studies and Italian



During the *Spirit of Notre Dame* campaign, donors contributed \$18 million to enhance collections and services in the Hesburgh Libraries, plus an additional \$1.3 million for collection development in the Kresge Law Library.

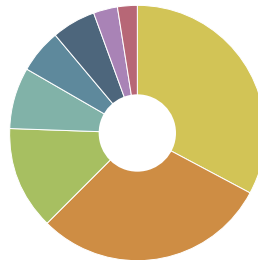
## Gifts to the Libraries

BY FISCAL YEAR / IN MILLIONS

06/07	\$2.97
07/08	\$9.78
08/09	\$6.09
09/10	\$1.25
10/11	\$2.27

**\$15.3 million**

*Spirit*-generated funds for the renovation of the main Hesburgh Library, a campus landmark since it opened in 1963.



### Library Endowments by Academic Area

AS OF JUNE 30, 2011

- Arts and Letters : 87
- General Library Endowment : 78
- Law : 35
- Other : 20
- Science : 15
- Business : 15
- Engineering : 8
- Architecture : 6

## Growth in Library Endowments

BY FISCAL YEAR

06/07	248
07/08	258
08/09	259
09/10	263
10/11	264



The University saw the establishment or growth of several Endowments for Excellence this year, including those in support of:

Jewish-Christian Dialogue

Recruiting and Retaining Catholic Faculty

The School of Architecture

Niemann-Pick Type C Research and Scientific Conference

Courses in Constitutional Law

# endowments for excellence

A Notre Dame education is a 360-degree experience.

Students learn not only through traditional methods, but also by serving their communities, engaging in original research, formulating their own business ventures, developing creative projects, and traveling to faraway locales. Gifts to Endowments for Excellence help make possible these and a plethora of other unique learning opportunities.

## The Thomas O. Duffey Endowment for Excellence in the Gigot Center for Entrepreneurial Studies

Tom Duffey ('79), *pictured at right* with his wife, Molly, and son, Keenan, a Notre Dame senior, is a self-described “chronic entrepreneur.” He has started four niche manufacturing companies in the Midwest; his current venture, Plastic Components, Inc., won industry recognition as Manufacturer of the Year in 2009. Even in a tough economy, Duffey has seen an increase in sales. No doubt, his success owes largely to a can-do attitude and his innate understanding that businesses must constantly be improving.

Fortunately for Notre Dame’s aspiring entrepreneurs, Tom has shared his expertise as an advisor to the McCloskey Business Plan Competition. He has also been a long-time supporter of the Thomas O. Duffey Endowment for Excellence in the Gigot Center for Entrepreneurial Studies.



“Two things define a successful entrepreneur,” says Tom. “One is understanding your mission, and the second is focusing relentlessly on that mission.” By those standards, he says, Notre Dame is a classic case of entrepreneurship gone right, never straying from Father Sorin’s vision of a premier Catholic university. That dedication to mission is part of what Tom values most about the University—and one of the main reasons he supports the Mendoza College of Business.

## IN THEIR OWN WORDS

“As a freshman, I found a growing community dedicated to entrepreneurship at Notre Dame. I joined the Four Horseman Society, an entrepreneurial group for engineers, and have also drawn on the excellent resources of the Gigot Center, Innovation Park, and a network of other campus groups. This support and knowledge—the sort you can’t get in a classroom—has given me the confidence that I can launch my own entrepreneurial venture.”

Mark Easley ('12), *pictured below*, Four Horseman Society President



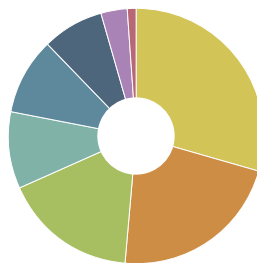
Thanks to the *Spirit* campaign, students now benefit from 429 Endowments for Excellence, which have been established in support of academic departments, programs, and initiatives across the University. Only 124 such endowments existed at the start of the campaign.

## Gifts to Endowments for Excellence

BY FISCAL YEAR / IN MILLIONS

06/07	\$5.71
07/08	\$8.44
08/09	\$7.58
09/10	\$26.86
10/11	\$13.87

The Duffey Endowment has bolstered a growing network of clubs, organizations, and activities that promote Notre Dame business ventures, including Gigot’s popular business plan competitions.



## Distribution of Endowments for Excellence

AS OF JUNE 30, 2011

- Institutes and Centers : 127
- Arts and Letters : 94
- Other : 73
- Science : 42
- Business : 41
- Engineering : 34
- Law : 14
- Architecture : 4

## Growth in Endowments for Excellence

BY FISCAL YEAR

06/07	257
07/08	314
08/09	334
09/10	388
10/11	429

## Compton Family Ice Arena

In November, the Notre Dame Varsity Hockey Team marked the grand opening of the Compton Family Ice Arena with a sold-out “Dedication Game”—just 14 months after ground was broken on the 203,000-sq.-ft. facility.

Named for lead benefactors and Notre Dame parents Kevin and Gayla Compton and their family, the arena was realized through the generosity of nearly 200 donors. It offers two sheets of ice, the 5,022-seat main rink—named for the program’s first coach, Charles W. “Lefty” Smith Jr.—and one of Olympic size. The latter, devisable into two playing surfaces, will permit the Compton Arena to welcome youth hockey leagues, figure skating clubs, and intramural broomball, as well as the general public for open skates.

Enhancing the University’s connection with the local and regional communities is an important benefit of the new space. “There’s a limit to how much the community can use our dormitories and our classrooms and our laboratories,” says Jack Swarbrick, Notre Dame’s director of athletics, “but the athletics facilities can be a special point of contact.”

The Kevin and Gayla Compton family — including children Cameron (10) and Elena and Matthew Veckman — were joined at the dedication by Scott Malpass, Father John Jenkins, and friend Kelly McMaster.



The *Spirit* campaign generated a surge in new construction and renovation on the Notre Dame campus. This year saw a number of *Spirit*-funded projects officially open their doors—including a new home for the Alliance for Catholic Education; stunning new facilities for engineering, the law library, and cancer research; and a much-anticipated hockey and skating arena.

# capital projects



The Compton Family Ice Arena under construction



### Carole Sandner Hall

Notre Dame’s commitment to strengthen Catholic primary and secondary education was underscored this year with the construction of Carole Sandner Hall, a new home for the Alliance for Catholic Education (ACE). Nestled in the shadow of the Dome just steps from the Basilica of the Sacred Heart, the building was made possible by three families: Carole and Jack Sandner, Mary Ann and Jack Remick, and Bobbie and Terry McGlenn. The project included the refurbishment of nearby office and gathering space, where ACE and the Institute for Educational Initiatives (IEI) will advance Notre Dame’s service to K-12 education.

Right: Jack and Carole Sandner, center, attend Mass with their family in the Basilica of the Sacred Heart, following an open house in the new Carole Sandner Hall.

### Stayer Center for Executive Education

Ground was broken in the summer of 2011 for the Stayer Center for Executive Education, a traditional Collegiate Gothic structure that is rising just south of the Mendoza College of Business. The building will house Mendoza’s executive MBA program, ranked No. 6 by the *Wall Street Journal*. The 54,000-sq.-ft., self-contained facility will provide executive-level students and corporate clients with five classrooms, team breakout rooms, a chapel, an executive lounge, administrative offices, and multipurpose space. The lead donor is alumnus Ralph Stayer (’65), chairman and chief executive officer of Johnsonville Sausage.



### Welcome to Campus

The following buildings were dedicated in 2010–11:

**Stinson-Remick Hall**  
Engineering – September 2010

**Biolchini Hall**  
Law – October 2010

**Harper Hall**  
Cancer research – March 2011

### Gifts to Capital Projects

BY FISCAL YEAR / IN MILLIONS

06/07	\$37.46
07/08	\$72.21
08/09	\$46.13
09/10	\$32.27
10/11	\$45.21

**\$453 million**

Donor contributions to the *Spirit of Notre Dame* campaign for new and renovated facilities.



### Sources of Capital Support


FISCAL 2010-11 / IN MILLIONS

Total \$45,212,407

- Foundations \$13.50
- Alumni \$10.24
- Corporations \$8.93
- Parents \$5.60
- Friends \$3.71
- Organizations \$3.22

### Building Green

Notre Dame now builds with sustainability in mind. Five new buildings constructed since 2008 have been certified either Silver or Gold by the United States Green Building Council, following their Leadership in Energy and Environmental Design (LEED) guidelines. LEED-certified buildings incorporate a variety of sustainable measures, some of which have excellent payback in the form of reduced energy consumption.

A hand holding a lit candle in front of a blurred background of many other lit candles.

The President's Circle, a recognition society for those gifting \$25,000 or more annually, enjoyed another record-setting year, with \$7.05 million in contributions. At Father Jenkins' direction, these gifts have been allocated for several critical and strategic needs—among them, undergraduate scholarships and graduate fellowships, the recruitment of Catholic faculty, Campus Ministry, undergraduate research experiences, and a new legal clinic on intellectual property and entrepreneurship.

## annual giving

Annual giving to Notre Dame is driven through a number of programs, including the Notre Dame Annual Fund, recognition societies such as the President's Circle and Sorin Society, and reunion giving. Together, these expendable, typically unrestricted gifts constitute a crucial source of support, providing the resources to award scholarships, fund academic and student programming, nurture our Catholic mission, and operate a large and complex physical plant.

## Alumni Couple Proudly Gives to their Alma Maters

Tom Campbell ('54) remembers Father Ted Hesburgh once saying that Notre Dame alumni should also contribute to their spouses' alma maters — especially if it's Saint Mary's College. Tom and his wife, Mary Ann ('54 SMC), *pictured right*, have taken those words to heart: they contribute annually to both Notre Dame's Sorin Society (for 25 consecutive years!) and Saint Mary's Madaleva Society.

It is not surprising that the two schools mean so much to the Campbells, as the couple's romance blossomed just across Route 31. Their oldest son is a Notre Dame alumnus, and their two older daughters graduated from Saint Mary's. Add in Tom's brothers, nieces and nephews, and grandchildren, and there are 14 Campbells from Notre Dame and Saint Mary's represented on the "Campbell Clan Flag" Tom proudly flies at tailgates.



After Tom's career with IBM and 40 years in the Marine Corps Reserve, he and Mary Ann moved to Holy Cross Village at Notre Dame from their home in South Carolina about two years ago, to be closer to the schools they love and so generously support.

"To us, in a sense, our alma maters are akin to holy places," says Tom. "I hope the students today enjoy their time here, and love and value their education as much as we do."

## Lifelong Giving

The Edward Frederick Sorin Society, whose members are often lifelong contributors, is an integral part of the University community. Their gifts comprise more than 60 percent of all unrestricted contributions to Notre Dame and support a variety of needs, including scholarships, academic and service programs, and less predictable costs, such as repairs to the Grotto following the 2010 fire.



Of the \$2.014 billion raised during the *Spirit of Notre Dame* campaign, more than 28 percent came in the form of expendable contributions — gifts primarily to the Notre Dame Annual Fund and the University's various recognition societies.

## Gifts to Annual Giving Programs

BY FISCAL YEAR / IN MILLIONS

Fiscal Year	Total Gifts to Annual Giving Programs (Millions)	Total Gifts to the Sorin Society (Millions)
06/07	\$41.0	\$19.8
07/08	\$41.8	\$21.1
08/09	\$36.4	\$17.6
09/10	\$36.7	\$19.4
10/11	\$39.9	\$19.8

■ Total Gifts to Annual Giving Programs  
■ Total Gifts to the Sorin Society



## Annual Gift Designations

FISCAL 2010-11 / IN MILLIONS

Total \$39,952,544

- Sorin Society \$19.79
- Other \$7.59
- President's Circle \$7.05
- Unrestricted \$5.51

## Undergraduate Alumni Participation Rate

BY FISCAL YEAR

Fiscal Year	Participation Rate (%)
06/07	54.3%
07/08	47.2%
08/09	42.2%
09/10	42.4%
10/11	43.7%

# 43.7%

Percentage of undergraduate alumni who contributed to the University in 2010–11.

FISCAL 2010-2011



In terms of Notre Dame fundraising, the headlining news of the past fiscal year was the successful conclusion of the *Spirit of Notre Dame* campaign. The campaign closed on June 30, 2011, with donors making \$2,014,742,463 in gifts and commitments during its seven-year run.



*Spirit's* success was rendered all the more meaningful coming as it did in the midst of continued economic uncertainty. The University wishes to thank once again the extraordinary men and women whose great generosity and love for Notre Dame have immeasurably strengthened this institution—and enriched the lives of all who pass through its doors.



financial overview



## Sources of Support \$213,378,254

FISCAL 2010-11 / IN MILLIONS



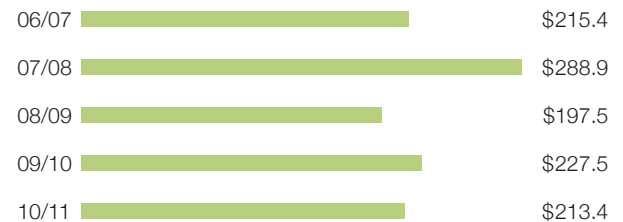
- Alumni \$93.15
- Foundations \$46.12  
Includes Matching Gifts
- Corporations \$27.77  
Includes Matching Gifts
- Non-Alumni Parents \$20.88
- Other Organizations \$13.05  
Includes Matching Gifts
- Friends \$12.36
- Holy Cross and Other Religious Organizations \$0.02



## Gifts and Pledge Payments

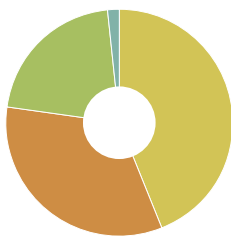
### Gift Income by Fiscal Year

IN MILLIONS



## Gift Distribution \$213,378,254

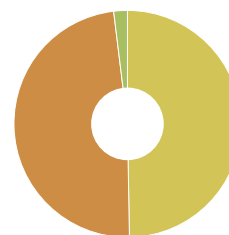
FISCAL 2010-11 / IN MILLIONS



- Endowment \$93.84
- Expendable \$70.99
- Capital \$45.21
- Gifts-In-Kind \$3.32

## Gift Income by Gift Type \$213,378,254

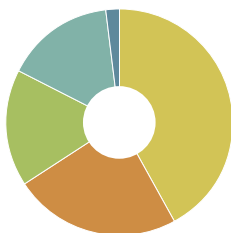
FISCAL 2010-11 / IN MILLIONS



- Pledge Payments \$106.38  
Cash gifts directed against existing commitments
- Outright Gifts \$103.41  
Cash gifts not connected to a pledge
- Matching Gifts \$3.57  
A corporate or foundation cash gift that matches an employee gift

## Endowment Gifts \$93,840,746

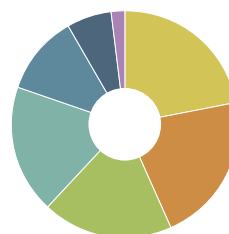
FISCAL 2010-11 / IN MILLIONS



- Designated Endowment \$39.53  
Academic programs, faculty, institutes, etc.
- Scholarships \$22.25
- Undesignated Endowment \$15.63
- Fellowships \$14.68
- Libraries \$1.72

## Gift Income by Program \$213,378,254

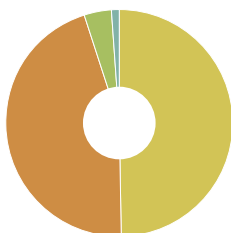
FISCAL 2010-11 / IN MILLIONS



- Other Gifts and Pledge Payments by Individuals \$47.31
- Foundations \$45.97  
Excludes Gift Planning
- Annual Fund \$39.95  
Excludes Matching Gifts
- Gift Planning \$39.13
- Corporations \$24.35  
Excludes Gift Planning
- Organizations \$13.06
- Matching Gifts \$3.57

## Expendable Gifts \$70,995,186

FISCAL 2010-11 / IN MILLIONS

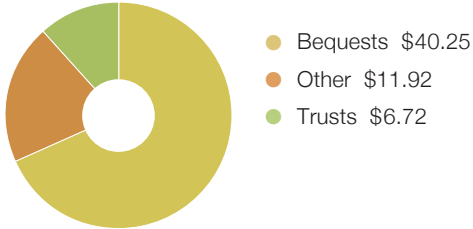


- Academic Support \$35.29
- Unrestricted \$32.23
- Scholarships \$2.72
- Fellowships \$0.73

## Gift Planning

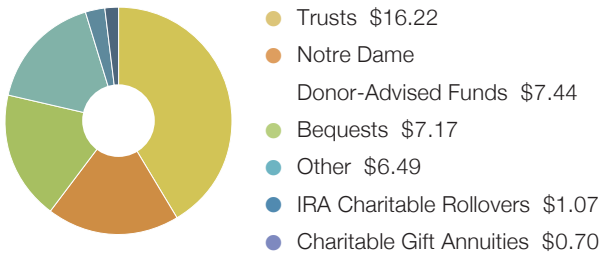
Gift Planning Total Commitments \$58,909,637

FISCAL 2010-11 / IN MILLIONS



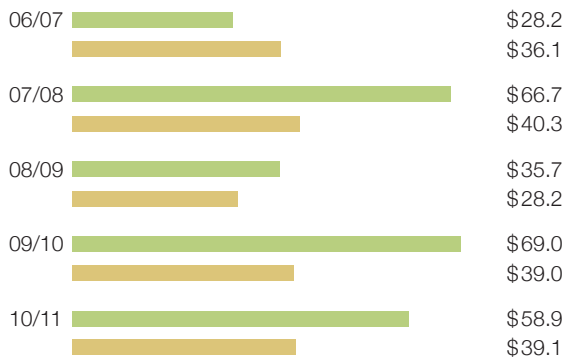
Gift Planning Cash Total \$39,131,313

FISCAL 2010-11



## Gift Planning Support

BY FISCAL YEAR / IN MILLIONS



■ Cash ■ Commitments

In fiscal 2010–11, the cost of fundraising was 10.3 cents of each dollar raised.



## Corporate, Foundation, and Matching Gifts

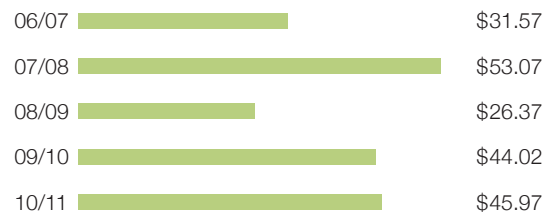
### Corporate Support

BY FISCAL YEAR / IN MILLIONS



### Foundation Support

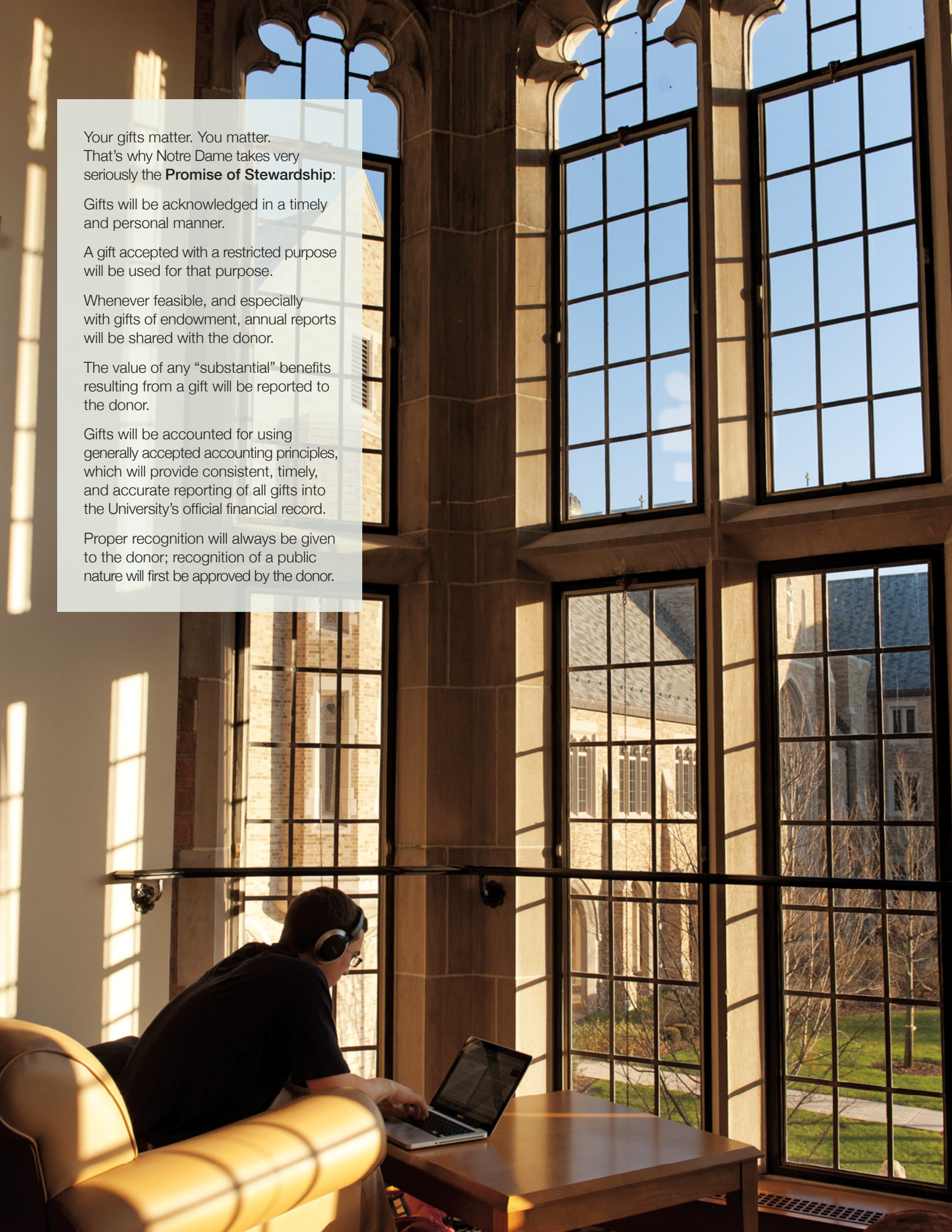
BY FISCAL YEAR / IN MILLIONS  
INCLUDES GIFTS-IN-KIND AND MATCHING GIFTS



### Matching Gift Totals

BY FISCAL YEAR / IN MILLIONS





Your gifts matter. You matter.  
That's why Notre Dame takes very seriously the **Promise of Stewardship**:

Gifts will be acknowledged in a timely and personal manner.

A gift accepted with a restricted purpose will be used for that purpose.

Whenever feasible, and especially with gifts of endowment, annual reports will be shared with the donor.

The value of any "substantial" benefits resulting from a gift will be reported to the donor.

Gifts will be accounted for using generally accepted accounting principles, which will provide consistent, timely, and accurate reporting of all gifts into the University's official financial record.

Proper recognition will always be given to the donor; recognition of a public nature will first be approved by the donor.



UNIVERSITY OF  
NOTRE DAME

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